



Fraser Forbes Real Estate Services is delighted to welcome Rick Hinshaw as our Vice President of Sales and Marketing!

Potomac, MD – April 16, 2018 – Fraser Forbes welcomes our newest team member, Rick Hinshaw. Rick brings with him over 15 years of real estate experience in the Washington, DC metropolitan area, working in land acquisition, sales, and consulting with companies including Jones Lang LaSalle, SunBrook Partners, and KB Home. He serves as the Vice President of Sales and Marketing, leading the Fraser Forbes team with CEO Rich Samit in providing best-in-class sales and marketing services to Fraser Forbes clients. Rick is also a senior Sales Specialist, serving clients and projects throughout Maryland, Virginia, and the District of Columbia. He began his professional career as an Army Aviator, attaining the rank of Captain while serving nine years as a Black Hawk helicopter pilot, Operations Officer and Company Commander. While in the Army, Rick served in Seoul, South Korea; Fort Campbell, Kentucky; Fort Rucker, Alabama; and, Mosul, Iraq. Rick earned his undergraduate from the United States Military Academy at West Point, New York with a BS in Aerospace Engineering. He earned an MBA at the Darden School of Business at the University of Virginia with emphasis in finance, marketing, accounting and operations. Rick is married, has three children and resides in Gaithersburg, Maryland.