

**Fraser Forbes Real Estate Services is delighted to welcome Steven J. Coniglio as an Executive Vice President to our team of Real Estate experts.**

**McLean, Virginia-March 18, 2013**-Fraser Forbes Real Estate Services is delighted to welcome Steven J. Coniglio as an Executive Vice President to our team of Real Estate experts. Steve brings with him 25 years of experience in a variety of real estate ventures. His vast amount of expertise includes land acquisition, planning, project entitlement, financing, development, construction and sales. His track record is unrivaled by all but a select few in our industry.

Prior to joining Fraser Forbes, Steve served as an executive with Sunbrook Partners Washington, DC office, where he was responsible for the acquisition of \$100 million worth of projects, comprised of 2,400 lots and 300,000 square feet of retail. Other noteworthy accomplishments include his work as the East Coast Principal for LandCap Partners, as well as directing the launch of the KB Home Mid-Atlantic Division and its subsequent acquisition of \$300 million in DC MSA land assets. He also served as the Division Director of Land Acquisitions for Pulte Homes, where he was responsible for assembling, acquiring, planning and entitling properties in six counties, two states and the District of Columbia. On top of his many accomplishments in the real estate industry, Steve holds degrees in Physics and Mathematics from the College of William and Mary, and served for 20 years as an officer in the Army Reserves.

With his hands-on approach, large network of professional relationships and proven track record of successful collaborations with sellers, buyers, project consultants, citizen groups, politicians, and municipal staff, Steve is certain to be an invaluable resource for Fraser Forbes and our extensive array of clients.